

Department of Information Resources
Request for Offer DIR-CPO-TMP-551
Cabling Services and Related Products
BID PACKAGE 2 - PRICING SHEET

COMPANY NAME: DigitalGenetix

* DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.
For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)

DO NOT make any changes to the format of the grids. Insert additional rows as needed.

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description (Sample List)							
Wire management	Chatsworth	19" Data Rack - Incl rack screws	5503-703	M	\$201.14	10.00%	\$182.38
	Chatsworth	Ladder Rack-Including installation	10250-712	M	\$117.28	10.00%	\$106.34
	Chatsworth	Ladder/Wire Tray - including	84811-504	M	\$71.30	10.00%	\$64.65
	Chatsworth	Wall Angle Support Kit	11421-712	M	\$30.80	10.00%	\$27.93
	Chatsworth	Runway to Rack Mounting Kit	10595-712	M	\$42.33	10.00%	\$38.38
	Panduit	Horizontal Rack Mount-3.5"	NM1	M	\$100.12	10.00%	\$90.78
	Panduit	Horizontal Rack Mount-1.75"	NM2	M	\$116.80	10.00%	\$105.91
	Panduit	Vertical-Dual Sided Rack Mount	WMPV45E	M	\$343.92	10.00%	\$311.85
Patch Panels							0
	Panduit	24 Port-Modular	CPP24WBLY	M	\$45.08	15.00%	\$38.61
	Panduit	48 Port-Modular	CPP48FMWBLY	M	\$88.64	15.00%	\$75.91
Fiber Boxes							0
	Panduit	24 port	FRME1U	M	\$297.54	15.00%	\$254.81
	Panduit	48 port	FRME2U	M	\$370.26	15.00%	\$317.08
	Panduit	72 port	FRME3	M	\$408.96	15.00%	\$350.22
Patch Cords							
	Panduit	3 ft RJ45	UTPSP3BU	M	\$12.26	15.00%	\$10.50
	Panduit	5ft RJ45	UTPSP5BU	M	\$13.30	15.00%	\$11.39
	Panduit	7ft RJ45	UTPSP7BU	M	\$14.34	15.00%	\$12.28
	Panduit	10 ft - 14 ft RJ45	UTPSP10BU	M	\$15.92	15.00%	\$13.63
	Panduit	SC to SC duplex Fiber Jumpers	FZ2ERSNSNONM002	M	\$50.94	15.00%	\$43.62
	Panduit	LC to LC	FZ2ERLNLNONM002	M	\$50.94	15.00%	\$43.62
Wall/Face Plates and Surface Mounts							#VALUE!
	Panduit	Single	CFPE1-IW	M	\$3.66	15.00%	\$3.13
	Panduit	Dual	CFPE2-IW	M	\$3.66	15.00%	\$3.13
	Panduit	Quad	CFPE4-IW	M	\$3.66	15.00%	\$3.13
	Panduit	Six Port	CFPE6-IW	M	\$3.66	15.00%	\$3.13
Connectors							0
	Panduit	Cat 5	CJ588TGBU	M	\$10.18	15.00%	\$8.72
	Panduit	Cat 5e	CJ588TGBU	M	\$10.18	15.00%	\$8.72
	Panduit	Cat 6	CJ688TGBU	M	\$14.86	15.00%	\$12.73
	Panduit	Cat 7	CJ6X88TGBU	M	\$21.04	15.00%	\$18.02
	Panduit	ST Fiber	FST2MCSXAQ	M	\$24.04	15.00%	\$20.59
	Panduit	SC Fiber	FSC2MCSXAQ	M	\$24.04	15.00%	\$20.59
	Panduit	LC Fiber	FLC2MCSXAQ	M	\$24.04	15.00%	\$20.59
	Panduit	FC Fiber	FFC2MCSXAQ	M	\$24.04	15.00%	\$20.59
Cabling Product Description (list additional products)							
	PANDUIT		ALL PRODUCTS	R		10.00%	\$0.00
	CHATSWORTH		ALL PRODUCTS	R		10.00%	\$0.00
	ORTRONOCs		ALL PRODUCTS	R		10.00%	\$0.00
	COMMScope		ALL PRODUCTS	R		10.00%	\$0.00

6. Cabling Products

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
	TRIPP-LITE		ALL PRODUCTS	R		10.00%	\$0.00
	GENERAL CABLE		ALL PRODUCTS	R		10.00%	\$0.00
							\$0.00
							\$0.00

Additional Discount Based On Aggregate Sales					
Contract Sales Threshold	Product or Category Description	Part Number if Applicable	Original Discount	Additional Discount	Total Discount